

# SHERMAN WELLS

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## SYLVESTER & STAMELMAN LLP

### **Proudly Announces the addition of our new Partner, new Counsel, two new Associates, and two new Paralegals**

Sherman Wells Sylvester & Stamelman LLP is pleased to announce the introduction of new Partner, Jane L. Brody, new Counsel, Peter Saad, and two new Associates, David A. Falk and Michele A. Fiorentino. The firm is also pleased to announce the addition of Cindy Scibilia and Alisa Thompson as Paralegals.

### **Jane L. Brody**

Jane Brody advises clients in the areas of estate planning, estate administration, family and business succession planning, business counseling including planning for closely held businesses and their owners, general business law and commercial law, and she represents banks and borrowers in the closing of commercial loans and commercial real estate loans.

Prior to joining Sherman Wells, Jane was a partner with Saiber LLC and a founding partner of Marcus, Brody, Ford & Kessler, L.L.C.



### **Peter Saad**

Peter Saad concentrates on numerous aspects of real estate ventures and transactions, including acquisitions, sales, leasing, financing, loan modifications, workouts, and restructures. His experience encompasses all asset types, including office, retail, industrial, hospitality and mixed-use properties. Often related to his real estate work, Peter also is involved in ancillary corporate matters, including corporate formation and corporate agreement preparation.



In addition to Peter's transactional experience, he has provided real estate and business litigation services to clients in actions involving:

- Secured loans, including commercial and contested foreclosure actions, receivership, replevin, guaranty enforcement and disbursement issues, as well as lender liability claims;
- Purchase/sale contracts and options, including acquisition, post-closing adjustment, specific performance and escrow matters, as well as rescission and other fraud/mistake claims;
- Commercial leases, including eviction and ejectment actions, and rights of first refusal matters;
- Condemnation actions; and
- Real Estate Tax Appeals.

Prior to joining the Sherman Wells, Peter was of counsel at an AM Law 200 law firm in New Jersey. He also served as a Judicial Clerk to the Honorable F. Michael Giles, J.S.C. and the Honorable Eugene J. Codey, Jr., Presiding Judge, Superior Court of New Jersey, Essex County, Law Division.

## David A. Falk

David Falk is an associate in the corporate practice group of Sherman Wells, where his practice focuses on general corporate and transactional matters, including mergers and acquisitions, venture capital investments, early-stage company financings, general commercial transactions, corporate restructurings and reorganizations and general corporate governance matters. David has represented clients in a variety of sectors, including chemical manufacturers, private equity firms, family offices, financial institutions and companies in the media, fashion, entertainment, consumer products and alcohol beverage industries.



Prior to joining the Sherman Wells, David was a corporate associate in the Transactions group of McDermott Will & Emery, and prior to that, he was an associate in the Corporate and Securities practice of Chiesa Shahinian & Giantomasi. Earlier in his legal career, David worked as a law clerk to the Honorable Justice Anne M. Patterson of the Supreme Court of New Jersey.

## Michele A. Fiorentino

Michele Fiorentino is an associate in the tax practice group of Sherman Wells. She has assisted clients on a broad range of tax matters, including mergers, acquisitions, dispositions, reorganizations and internal restructurings. Michele also has significant experience in tax planning, transaction structuring and executor compensation.

Prior to joining Sherman Wells, Michele was a senior associate in the Mergers and Acquisition Tax group of KPMG, LLP. She also previously was an associate in the Tax Department of Weil, Gotshal & Manges, LLP.



## Cindy Scibilia

Cindy Scibilia is a paralegal in the tax and trusts & estates practice group at Sherman Wells. She has more than 30 years of experience in estate planning and estate and trust administration. Cindy assists the attorneys in the drafting of wills, trust agreements, powers of attorney, and living wills. With respect to estate administration, Cindy is involved in all aspects of the administration of estates, including the probate proceeding, marshalling and valuing assets, assisting with the preparation of federal and state estate and inheritance tax returns, and assisting with federal and state estate tax audits.

Prior to joining Sherman Wells, Cindy was a paralegal with Saiber LLC and Marcus, Brody, Ford & Kessler, L.L.C.



## Alisa Thompson

Alisa Thompson is a paralegal in the corporate and banking practices at Sherman Wells. On the corporate side, Alisa provides support in transactions for our clients, including maintenance of corporate entities, the incorporation/formation of new entities, the maintenance of entity records and the preparation of resolutions, authorizations, certificates and other documents for our business clients. On the banking side, she assists our attorneys in the closing of commercial loan and commercial real estate loan transactions preparing closing checklists, drafting documents and obtaining and reviewing due diligence deliverables.



Alisa has over 25 years of experience. Prior to joining Sherman Wells, she worked as a paralegal at Saiber LLC and Marcus, Brody, Ford & Kessler, L.L.C.